

Fortive Corporation
Summary preliminary adjusted financial data
US \$ in millions

Fortive Corporation (the “Company”) is providing the following unaudited adjusted financial data of the Company for the fiscal years ended December 31, 2014 and December 31, 2015 and the fiscal quarters ended April 3, 2015, July 3, 2015, October 2, 2015, December 31, 2015 and April 1, 2016. The non-GAAP financial measures set forth in this presentation should not be considered in isolation or as a substitute for the GAAP financial measures but should be read in conjunction with the reconciliations provided herein and the historical Financial Statements, and the “Description of Material Indebtedness” section included in the Information Statement furnished with the Company’s Current Report on Form 8-K filed on June 15, 2016.

	Year Ended December 31, 2014	Three Months Ended				Year Ended December 31, 2015	Three Months Ended April 1, 2016
		April 3, 2015	July 3, 2015	October 2, 2015	December 31, 2015		
<u>Segment data</u>							
<u>Sales</u>							
Professional Instrumentation.....	\$ 3,121.6	\$ 746.4	\$ 761.3	\$ 722.0	\$ 744.5	\$ 2,974.2	\$ 697.4
Industrial Technologies.....	3,215.6	767.1	803.6	802.6	831.3	3,204.6	777.3
Total.....	\$ 6,337.2	\$ 1,513.5	\$ 1,564.9	\$ 1,524.6	\$ 1,575.8	\$ 6,178.8	\$ 1,474.7
Non-GAAP sales from existing businesses (core growth) ⁽¹⁾							
Professional Instrumentation.....	3.0%	5.5%	1.5%	0.5%	(7.0)%	—%	(5.5)%
Industrial Technologies.....	5.5%	8.5%	4.0%	5.0%	2.0%	5.0%	2.5%
Total.....	4.0%	7.5%	2.5%	3.0%	(2.5)%	2.5%	(1.5)%
Non-GAAP adjusted operating profit including amortization of acquisition- related intangible assets ⁽²⁾							
Professional Instrumentation.....	\$ 680.7	\$ 167.0	\$ 184.6	\$ 155.3	\$ 178.7	\$ 685.6	\$ 146.0
Industrial Technologies.....	585.3	134.7	154.3	152.5	165.5	607.0	130.7
Total segment operating profit.....	1,266.0	301.7	338.9	307.8	344.2	1,292.6	276.7
Other.....	(61.4)	(14.4)	(15.8)	(14.8)	(16.7)	(61.7)	(13.7)
Total.....	\$ 1,204.6	\$ 287.3	\$ 323.1	\$ 293.0	\$ 327.5	\$ 1,230.9	\$ 263.0
<u>Certain earnings data</u>							
Sales.....	\$ 6,337.2	\$ 1,513.5	\$ 1,564.9	\$ 1,524.6	\$ 1,575.8	\$ 6,178.8	\$ 1,474.7
Gross profit.....	\$ 3,049.2	\$ 730.7	\$ 764.8	\$ 747.2	\$ 757.3	\$ 3,000.0	\$ 695.2
Non-GAAP adjusted operating profit.....	\$ 1,204.6	\$ 287.3	\$ 323.1	\$ 293.0	\$ 327.5	\$ 1,230.9	\$ 263.0
Non-GAAP adjusted net earnings including amortization of acquisition-related intangible assets.....	\$ 780.5	\$ 185.3	\$ 205.5	\$ 177.0	\$ 215.5	\$ 783.3	\$ 167.9
Non-GAAP adjusted net earnings excluding amortization of acquisition-related intangible assets.....	\$ 836.9	\$ 199.2	\$ 219.4	\$ 190.7	\$ 229.5	\$ 838.8	\$ 181.9

See accompanying notes to the summary preliminary adjusted financial data.

- (1) Non-GAAP sales from existing businesses (core growth) refers to sales from operations calculated according to GAAP but excluding (1) sales impact from acquired businesses, (2) the impact of currency translation and (3) sales impact from the Separation. References to sales attributable to acquisitions or acquired businesses refer to GAAP sales from acquired businesses recorded prior to the first anniversary of the acquisition less the amount of sales attributable to certain divested businesses or product lines not considered discontinued operations prior to the first anniversary of the divestiture. Sales impact from the Separation refer to sales to Danaher made under agreements entered into, or terminated, in connection with the Separation. The portion of sales attributable to the impact of currency translation is calculated as the difference between (a) the period-to-period change in sales (excluding sales from acquired businesses or Separation) and (b) the period-to-period change in sales (excluding sales from acquired businesses of Separation) after applying current period foreign exchange rates to the prior year period. See attached reconciliation of non-GAAP sales from existing businesses (core growth) to total GAAP sales growth.
- (2) Reconciliation of Non-GAAP adjusted operating profit including amortization of acquisition-related intangible assets by segment is presented separately herein.

Fortive Corporation
Summary preliminary adjusted financial data
US \$ in millions
For the year ended December 31, 2014

	GAAP	Non-GAAP adjustments	Non-GAAP adjusted including amortization of acquisition- related intangible assets	Non-GAAP adjustment for amortization of acquisition- related intangible assets	Non-GAAP adjusted excluding amortization of acquisition- related intangible assets
Sales.....	\$ 6,337.2	—	6,337.2	—	\$ 6,337.2
Gross profit.....	\$ 3,049.2	—	3,049.2	—	\$ 3,049.2
Operating profit.....	\$ 1,245.3	(40.7) c	1,204.6	90.2 d	\$ 1,294.8
Earnings before income taxes.....	\$ 1,279.2	(164.6) a, c	1,114.6	90.2 d	\$ 1,204.8
Net earnings.....	\$ 883.4	(102.9) a, b, c	780.5	56.4 b, d	\$ 836.9

See accompanying notes to the summary preliminary adjusted financial data.

Fortive Corporation
Summary preliminary adjusted financial data
US \$ in millions
For the three months ended April 3, 2015

	GAAP	Non-GAAP adjustments	Non-GAAP adjusted including amortization of acquisition- related intangible assets	Non-GAAP adjustment for amortization of acquisition- related intangible assets	Non-GAAP adjusted excluding amortization of acquisition- related intangible assets
Sales.....	\$ 1,513.5	—	1,513.5	—	\$ 1,513.5
Gross profit	\$ 730.7	—	730.7	—	\$ 730.7
Operating profit.....	\$ 294.1	(6.8) c	287.3	22.3 d	\$ 309.6
Earnings before income taxes	\$ 294.1	(29.3) a, c	264.8	22.3 d	\$ 287.1
Net earnings	\$ 203.7	(18.4) a, b, c	185.3	13.9 b, d	\$ 199.2

See accompanying notes to the summary preliminary adjusted financial data.

Fortive Corporation
Summary preliminary adjusted financial data
US \$ in millions
For the three months ended July 3, 2015

	GAAP	Non-GAAP adjustments	Non-GAAP adjusted including amortization of acquisition- related intangible assets	Non-GAAP adjustment for amortization of acquisition- related intangible assets	Non-GAAP adjusted excluding amortization of acquisition- related intangible assets
Sales	\$ 1,564.9	—	1,564.9	—	\$ 1,564.9
Gross profit.....	\$ 764.8	—	764.8	—	\$ 764.8
Operating profit.....	\$ 335.7	(12.6) c	323.1	22.3 d	\$ 345.4
Earnings before income taxes.	\$ 335.7	(35.1) a, c	300.6	22.3 d	\$ 322.9
Net earnings	\$ 227.4	(21.9) a, b, c	205.5	13.9 b, d	\$ 219.4

See accompanying notes to the summary preliminary adjusted financial data.

Fortive Corporation
Summary preliminary adjusted financial data
US \$ in millions
For the three months ended October 2, 2015

	GAAP	Non-GAAP adjustments	Non-GAAP adjusted including amortization of acquisition- related intangible assets	Non-GAAP adjustment for amortization of acquisition- related intangible assets	Non-GAAP adjusted excluding amortization of acquisition- related intangible assets
Sales.....	\$ 1,524.6	—	1,524.6	—	\$ 1,524.6
Gross profit	\$ 747.2	—	747.2	—	\$ 747.2
Operating profit.....	\$ 301.8	(8.8) c	293.0	21.9 d	\$ 314.9
Earnings before income taxes	\$ 301.8	(31.3) a, c	270.5	21.9 d	\$ 292.4
Net earnings	\$ 196.6	(19.6) a, b, c	177.0	13.7 b, d	\$ 190.7

See accompanying notes to the summary preliminary adjusted financial data.

Fortive Corporation
Summary preliminary adjusted financial data
US \$ in millions
For the three months ended December 31, 2015

	GAAP	Non-GAAP adjustments	Non-GAAP adjusted including amortization of acquisition- related intangible assets	Non-GAAP adjustment for amortization of acquisition- related intangible assets	Non-GAAP adjusted excluding amortization of acquisition- related intangible assets
Sales.....	\$ 1,575.8	—	1,575.8	—	\$ 1,575.8
Gross profit	\$ 757.3	—	757.3	—	\$ 757.3
Operating profit.....	\$ 338.1	(10.6) c	327.5	22.3 d	\$ 349.8
Earnings before income taxes	\$ 338.1	(33.1) a, c	305.0	22.3 d	\$ 327.3
Net earnings	\$ 236.1	(20.6) a, b, c	215.5	14.0 b, d	\$ 229.5

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Fortive Corporation
Summary preliminary adjusted financial data
US \$ in millions
For the year ended December 31, 2015

	GAAP	Non-GAAP Adjustments	Non-GAAP adjusted including amortization of acquisition- related intangible assets	Non-GAAP adjustment for amortization of acquisition- related intangible assets	Non-GAAP adjusted excluding amortization of acquisition- related intangible assets
Sales.....	\$ 6,178.8	—	6,178.8	—	\$ 6,178.8
Gross profit	\$ 3,000.0	—	3,000.0	—	\$ 3,000.0
Operating profit.....	\$ 1,269.7	(38.8) c	1,230.9	88.8 d	\$ 1,319.7
Earnings before income taxes	\$ 1,269.7	(128.8) a, c	1,140.9	88.8 d	\$ 1,229.7
Net earnings	\$ 863.8	(80.5) a, b, c	783.3	55.5 b, d	\$ 838.8

See accompanying notes to the summary preliminary adjusted financial data.

Fortive Corporation
Summary preliminary adjusted financial data
US \$ in millions
For the three months ended April 1, 2016

	GAAP	Non-GAAP Adjustments	Non-GAAP adjusted including amortization of acquisition- related intangible assets	Non-GAAP adjustment for amortization of acquisition- related intangible assets	Non-GAAP adjusted excluding amortization of acquisition- related intangible assets
Sales.....	\$ 1,474.7	—	1,474.7	—	\$ 1,474.7
Gross profit	\$ 695.2	—	695.2	—	\$ 695.2
Operating profit.....	\$ 263.0	—	263.0	22.4 d	\$ 285.4
Earnings before income taxes	\$ 263.0	(22.5) a	240.5	22.4 d	\$ 262.9
Net earnings	\$ 182.0	(14.1) a, b	167.9	14.0 b, d	\$ 181.9

See accompanying notes to the summary preliminary adjusted financial data.

Fortive Corporation

Reconciliation of non-GAAP sales from existing businesses (core growth) to total GAAP sales growth

	Year Ended December 31, 2014	April 3, 2015	Three Months Ended			Year Ended December 31, 2015	Three Months Ended April 1, 2016
			July 3, 2015	October 2, 2015	December 31, 2015		
<u>Professional Instrumentation</u>							
Existing businesses	3.0%	5.5%	1.5%	0.5%	(7.0%)	0.0%	(5.5%)
Acquisitions	2.5%	0.5%	0.0%	0.0%	0.0%	0.0%	0.5%
Currency exchange rates	(0.5%)	(5.0%)	(5.0%)	(5.5%)	(4.0%)	(4.5%)	(1.5%)
Total	5.0%	1.0%	(3.5%)	(5.0%)	(11.0%)	(4.5%)	(6.5%)
<u>Industrial Technologies</u>							
Existing businesses	5.5%	8.5%	4.0%	5.0%	2.0%	5.0%	2.5%
Acquisitions	3.0%	0.0%	1.0%	0.0%	(0.5%)	0.0%	0.0%
Currency exchange rates	(1.0%)	(5.5%)	(6.0%)	(5.5%)	(4.0%)	(5.0%)	(1.0%)
Total	7.5%	3.0%	(1.0%)	(0.5%)	(2.5%)	0.0%	1.5%
<u>Fortive Corporation</u>							
Existing businesses	4.0%	7.5%	2.5%	3.0%	(2.5%)	2.5%	(1.5%)
Acquisitions	3.0%	0.0%	0.5%	(0.5%)	0.0%	0.0%	0.5%
Currency exchange rates	(0.5%)	(5.5%)	(5.5%)	(5.0%)	(4.0%)	(5.0%)	(1.5%)
Total	6.5%	2.0%	(2.5%)	(2.5%)	(6.5%)	(2.5%)	(2.5%)

See accompanying notes to the summary preliminary adjusted financial data.

Note: Non-GAAP sales from existing businesses (core growth) refers to sales from operations calculated according to GAAP but excluding (1) sales impact from acquired businesses, (2) the impact of currency translation and (3) sales impact from the Separation. References to sales attributable to acquisitions or acquired businesses refer to GAAP sales from acquired businesses recorded prior to the first anniversary of the acquisition less the amount of sales attributable to certain divested businesses or product lines not considered discontinued operations prior to the first anniversary of the divestiture. Sales impact from the Separation refer to sales to Danaher made under agreements entered into, or terminated, in connection with the Separation. The portion of sales attributable to the impact of currency translation is calculated as the difference between (a) the period-to-period change in sales (excluding sales from acquired businesses or Separation) and (b) the period-to-period change in sales (excluding sales from acquired businesses or Separation) after applying current period foreign exchange rates to the prior year period.

Fortive Corporation

Reconciliation of GAAP operating profit to non-GAAP adjusted operating profit including amortization of acquisition-related intangible assets

	Year Ended	Three Months Ended				Year Ended	Three
	December 31, 2014	April 3, 2015	July 3, 2015	October 2, 2015	December 31, 2015	December 31, 2015	Months Ended April 1, 2016
<u>Professional Instrumentation</u>							
GAAP operating profit	\$ 691.6	\$ 168.5	\$ 188.1	\$ 157.4	\$ 180.8	\$ 694.8	\$ 146.0
Corporate and stock-based compensation expenses (c)	(10.9)	(1.5)	(3.5)	(2.1)	(2.1)	(9.2)	-
Non-GAAP adjusted operating profit including amortization of acquisition-related intangible assets	\$ 680.7	\$ 167.0	\$ 184.6	\$ 155.3	\$ 178.7	\$ 685.6	\$ 146.0
<u>Industrial Technologies</u>							
GAAP operating profit	\$ 597.0	\$ 136.5	\$ 158.0	\$ 154.9	\$ 167.8	\$ 617.2	\$ 130.7
Corporate and stock-based compensation expenses (c)	(11.7)	(1.8)	(3.7)	(2.4)	(2.3)	(10.2)	-
Non-GAAP adjusted operating profit including amortization of acquisition-related intangible assets	\$ 585.3	\$ 134.7	\$ 154.3	\$ 152.5	\$ 165.5	\$ 607.0	\$ 130.7
<u>Other</u>							
GAAP operating profit	\$ (43.3)	\$ (10.9)	\$ (10.4)	\$ (10.5)	\$ (10.5)	\$ (42.3)	\$ (13.7)
Corporate and stock-based compensation expenses (c)	(18.1)	(3.5)	(5.4)	(4.3)	(6.2)	(19.4)	-
Non-GAAP adjusted operating profit including amortization of acquisition-related intangible assets	\$ (61.4)	\$ (14.4)	\$ (15.8)	\$ (14.8)	\$ (16.7)	\$ (61.7)	\$ (13.7)
<u>Total Fortive</u>							
GAAP operating profit	\$ 1,245.3	\$ 294.1	\$ 335.7	\$ 301.8	\$ 338.1	\$ 1,269.7	\$ 263.0
Corporate and stock-based compensation expenses (c)	(40.7)	(6.8)	(12.6)	(8.8)	(10.6)	(38.8)	-
Non-GAAP adjusted operating profit including amortization of acquisition-related intangible assets	\$ 1,204.6	\$ 287.3	\$ 323.1	\$ 293.0	\$ 327.5	\$ 1,230.9	\$ 263.0

See accompanying notes to the summary preliminary adjusted financial data.

Fortive Corporation

Notes to the summary preliminary adjusted financial data

US \$ in millions

- a) Reflects estimated annual interest expense of \$90.0 million (\$22.5 million estimated quarterly interest expense) related to the long-term borrowings incurred in connection with the separation reflecting an estimated average borrowing cost of approximately 2.8% per annum.
- b) Reflects the tax effect of adjustments using the statutory tax rate of 37.5% for each period presented.

	Year Ended December 31, 2014	Three Months Ended				Year Ended December 31, 2015	Three Months Ended April 1, 2016
		April 3, 2015	July 3, 2015	October 2, 2015	December 31, 2015		
Tax adjustment to:							
Non-GAAP adjustments	\$ 61.8	\$ 11.0	\$ 13.1	\$ 11.7	\$ 12.4	\$ 48.2	\$ 8.4
Non-GAAP adjustment for amortization of acquisition-related intangible assets	\$ (33.8)	\$ (8.4)	\$ (8.4)	\$ (8.2)	\$ (8.3)	\$ (33.3)	\$ (8.4)

- c) Reflects adjustments to increase selling, general and administrative expenses (“SG&A”) up to the expected level of costs to be incurred by Fortive as a stand-alone, publicly-traded company after the separation, this also includes incremental stock-based compensation expenses. In addition, for the full year 2014 only, reflects the reversal of the \$34 million on pre-tax gain on sale of product line. For more information related to the gain on sale of product line, refer to Note 4 of the December 31, 2015 Danaher NewCo audited annual combined financial statements included in the Information Statement furnished with Fortive’s Current Report on Form 8-K filed on June 15, 2016.

	Year Ended December 31, 2014	Three Months Ended				Year Ended December 31, 2015	Three Months Ended April 1, 2016
		April 3, 2015	July 3, 2015	October 2, 2015	December 31, 2015		
SG&A	\$ (15.0)	\$ (4.2)	\$ (4.6)	\$ (2.3)	\$ (6.5)	\$ (17.6)	\$ —
Stock-based compensation expense	(25.7)	(2.6)	(8.0)	(6.5)	(4.1)	(21.2)	—
Total adjustment to operating profit	(40.7)	(6.8)	(12.6)	(8.8)	(10.6)	(38.8)	—
Non-operating income:							
Gain on sale of product line	(33.9)	—	—	—	—	—	—
Total adjustment to earnings before income taxes	\$ (74.6)	\$ (6.8)	\$ (12.6)	\$ (8.8)	\$ (10.6)	\$ (38.8)	\$ —

- d) Reflects an adjustment to increase the corresponding item by the amount of acquisition-related intangible asset amortization expense recognized in each period presented.

	Year Ended December 31, 2014	Three Months Ended				Year Ended December 31, 2015	Three Months Ended April 1, 2016
		April 3, 2015	July 3, 2015	October 2, 2015	December 31, 2015		
Acquisition-related amortization	\$ 90.2	\$ 22.3	\$ 22.3	\$ 21.9	\$ 22.3	\$ 88.8	\$ 22.4